

Business owners and entrepreneurs

Helping you plan every milestone

Succeeding together

7iM

Capital at risk

Please note that this article is intended for educational purposes only and should not be taken as investment advice. The value of investments can go down as well as up and you could get back less than you invested. Investment in funds will not be suitable for everybody and you should make yourself aware of the risks before investing and if you are unsure, you should seek professional advice. Tax rules are subject to change and taxation will vary depending on individual circumstances.

You focus on your business, we focus on your future

It is no secret that business owners have a lot on their plate. After all, the excitement and joy of growing a business and succeeding in it depends on how well prepared you are to tackle the challenges that come with the job.

But this commitment to overcoming both expected and unexpected challenges can easily take up all your energy – and your time.

And because every day brings new challenges, it can be easy (or even inevitable) to neglect your own personal finances.

This is where 7IM can come in.



You focus on your business, we focus on your future

Continued

At 7IM, our aim is to help business owners manage their personal wealth with efficiency, allowing you to spend more time on the business, or life outside of it – whatever really matters to you.

It is inevitable that challenges will emerge throughout every stage of your entrepreneurial journey; as a result, life outside of the business can quite quickly fall down the priority list.

We will work alongside your professional partners – from corporate finance firms, to accountants and lawyers – to help your personal wealth thrive while your business takes off.

So as your business continues to grow and thrive, there are three simple but crucial financial planning and investment steps you can take to secure your own financial future.



Establish



The most critical part of any business is getting it off the ground. This part of the journey is often the most challenging for any business owner, and personal planning goes out of the window.

At this early stage, it is essential to ensure financial security for the present, as well as throughout the life of your business and in your own later life, which requires several key considerations:



Protection

While you work hard to grow and manage your business interests, it is important to consider the worst-case scenario so you can be prepared to tackle any challenges. How would your business be impacted by the loss or illness of a key person? How do you protect your interests within the business while also protecting your family? Are you and your business sufficiently protected? Working with your professional partners, we can help put this protection in place.



Investment planning

When establishing a business, making investment decisions for the business with your personal wealth can be difficult. Do you have sufficient reserves for personal emergencies? From a personal wealth point of view, how do you draw on profits within the business tax efficiently to invest for your and your family's financial future and security? Speaking with your professional partners, we can help shape these conversations.



Planning for the future

Having decided to start your own business, considering what retirement may look like for you, let alone how it will be funded, is often a matter given much less consideration or time it needs. Saving for retirement through your company is one of the most tax-efficient ways to extract profits – but it's important to speak to a professional about this. You should always consider what funds are needed now and in retirement.

Grow



Even when your business is growing and generating a profit, the hard work never stops. Once you have established yourself and start to look further ahead and enjoy your success, this stage requires several considerations which are often overlooked:



Income

Personal drawings from a business is a big consideration for many entrepreneurs. How do you draw an income tax efficiently? How do you ensure you use all available tax allowances to optimise your take home pay?

Are you maximising your personal drawings from the business? These are some of the questions to take into account as a business owner. Working with your business tax advisers and accountants, we can help to put a plan in place for your personal finances.



Tax planning

As profits increase and income allowances are utilised, many entrepreneurs end up accumulating excess profit within their business. Those in this situation end up amassing large cash sums over and above working capital. We often find that paying significant tax on drawings weighs heavily on many business owners. If you have extracted wealth from the business, we can help structure this for the future.



Retirement planning

As the business begins cruising through success, many entrepreneurs have time to start considering what retirement may look like. With their businesses accumulating cash, many look at their personal pension as an efficient means of drawing excess profit tax efficiently. How much can be saved into a pension? Is it possible to use allowances from previous tax years? What reliefs are available to you when saving for retirement? How are you saving for your retirement?

Succession



Even if you have no plans to sell or step away from your business, there will inevitably be a day when succession needs to be considered, whatever that may look like. Setting yourself up to step away from the business requires diligent and careful planning, which we will support in conjunction with your professional partners, to ensure the next stage of your own life is as successful as the first:



Rates and reliefs

Upon selling your business, it is important to consider your tax position in relation to Business Asset Disposal Relief and Capital Gains Tax. Selling a business should bring reward, not a significant tax liability. Are you in the best position to sell your business? Have you considered how tax legislation could impact your exit plans and financial future? We can introduce you to the right people to help you at this stage of your journey.



A happy retirement

Having worked hard, saved and accumulated wealth, how do you fund future living expenses tax efficiently? What assets do you draw on first and sustainably? How do you preserve wealth to meet not just your income needs but those of future generations? These are some of the questions successful entrepreneurs ask, and this is where having an effective financial plan and investment strategy can help.



Succession planning

You may not have any plans to sell your business, but do you have a plan in place for who will manage the business and your personal finances once you are no longer around to do so? Do you wish to keep the business within the family, or perhaps provide your employees with an element of ownership as a reward for their hard work? Whatever the future holds, planning for a smooth transition away from the business will provide you, your family, and your employees with peace of mind as to what the future might hold.



Having been a client of 7IM since 2021, I can't emphasise enough how much Mark and Dan have taken care of myself and our family's wealth.

As a family, we own and run a successful medical business. But, it's always quite a daunting prospect thinking about what to do when it's time to think about stepping back from the front line.

That was the case for us. Dad had stepped back, and I had stepped up to take the lead. We also had to think about how to restructure our finances in order to make sure the business continued to thrive with me at the helm. But almost more importantly, we needed to make sure Dad continued to have the income he needed for retirement, and that the future generations would be provided for in the future.

Mark and Dan helped to do just that – they provided the advice we needed to take the next step with confidence, knowing that our finances were structured well enough for us all to thrive. Not just the business, but the families financial future too."

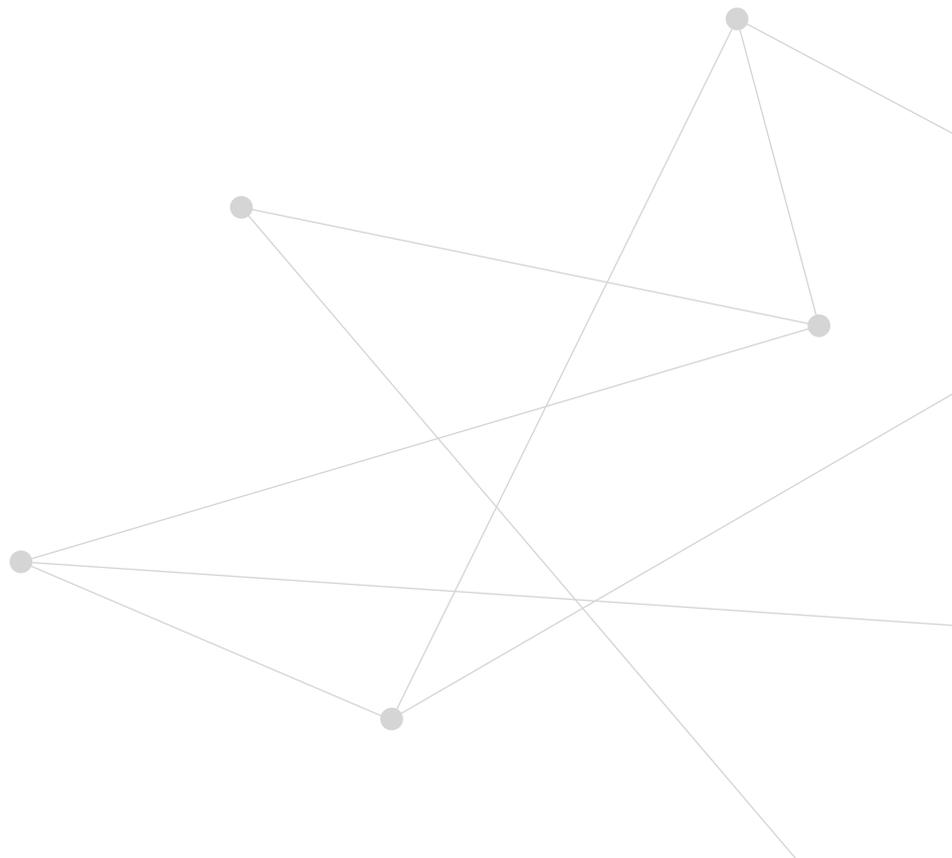
Business Owner, Lincolnshire

So, how can 7IM help you?

We believe what we do best is accompany you throughout your entire entrepreneurial journey, taking the time to learn about what is important to you and taking away the stress of planning your personal finances. Over the years we have been helping business owners achieve financial freedom and wellbeing.

We have the expertise to help you on this journey.

If any of these points resonate with you, or make you rethink your current situation, it would be our pleasure to have a discussion with you in greater detail and at your convenience.



So, how can 7IM help you?

Continued

We hope this information proves helpful. If you'd like to discuss your situation and how we may be able to help, please do get in touch using the details below.



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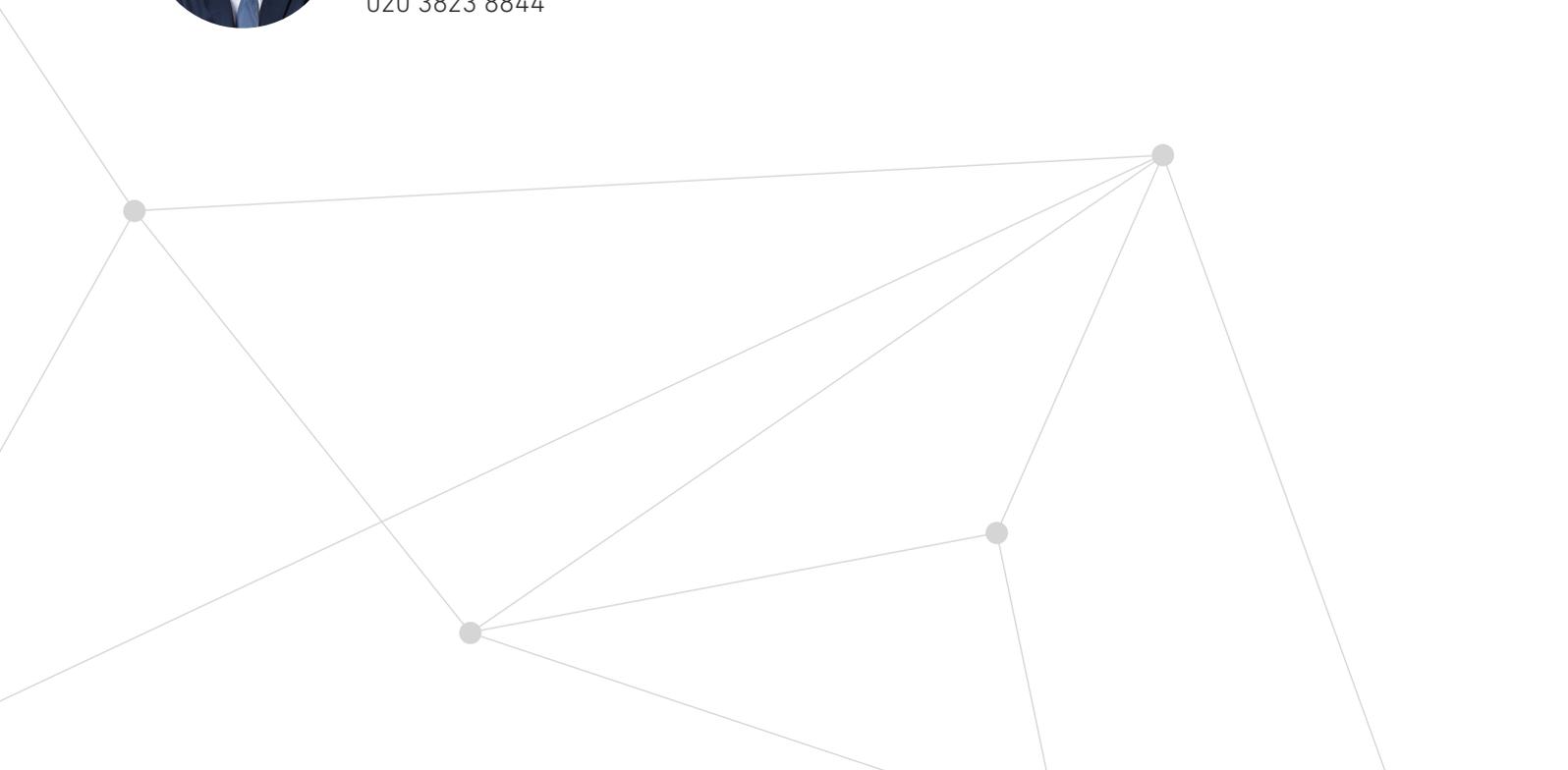
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